

Agribusiness Systems ProSoftXP

Enterprise Class Agribusiness Software



User Story

Riordan Grain Services (RGS) is an integrated agricultural commodities business, providing transportation, storage, and container packing and trading services to the Australian market. The business operates a number of logistics and storage facilities in the eastern states.

Like many businesses, RGS utilised a number of stand alone solutions that met some of the core needs for the different areas of the business. Information was then manually processed and often duplicated, from operations to accounts. The effect on the business was a need for more resources to manage the day to day transactions. The quality and accuracy of information began to degrade, making management decisions difficult and ultimately reducing the ability for the business to continue with its growth plans.

In 2006, RGS selected the integrated ProsoftXP solution from Agribusiness Systems. Among the many reasons for the decision were the software's ability to remain current, future integration of third party software such as CMS Freight2020, as well as future solutions to manage GPS and field-based handheld devices, low cost of ownership, and recognised world-class database technology in the underlying Progress infrastructure.

After using the system for a number of years, Managing Director Jim Riordan views the package as a competitive advantage to the business, allowing him to offer premium services in a competitive market while still growing the business at a fast rate. "I wish I had put in a system like this earlier, rather than waiting so long," Jim comments. He feels the staff who use the package are all comfortable with it, which has had an impact on morale and staff turnover. "The surprise has been our ability to grow the business with virtually the same level of human resources we had before the change," says Jim.

Martin Newham, the company's CFO, says the system gives him everything he needs to manage and report on the various business units. "It's all there, contracts, accruals, stock control, accounts, general ledger," he says. Martin is happy with the quick return on investment that ProsoftXP gave, mentioning also that the stable platform means no more downtime during critical times. Commenting on some of the other benefits of an integrated software solution, he says, "The dollars involved are too big now for us not to have proper stock control and position reporting."

Local support is also an important part of the relationship. Knowing that if something does go wrong, expert help is available via the phone or internet, has proven to be an essential element in this successful software implementation.

client contact details

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“...I wish I had put this system in earlier, rather than waiting so long...”

Jim Riordan, Managing Director
Riordan Grain Services

problem

RGS needed to reduce the duplication and improve the information flow through the business, so management could concentrate on growing the business.

solution

RGS replaced a number of different software solutions with one integrated and scalable ERP package from Agribusiness systems.

Agribusiness Systems

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Agribusiness Systems is the Australian provider of ProsoftXP, an integrated Agribusiness solution designed to remove the many complexities from a commodity agribusiness while providing real time information to ensure a greater success of the business.

To find what ProsoftXP can do for your business contact our National Sales Team on 03 9686 0485.